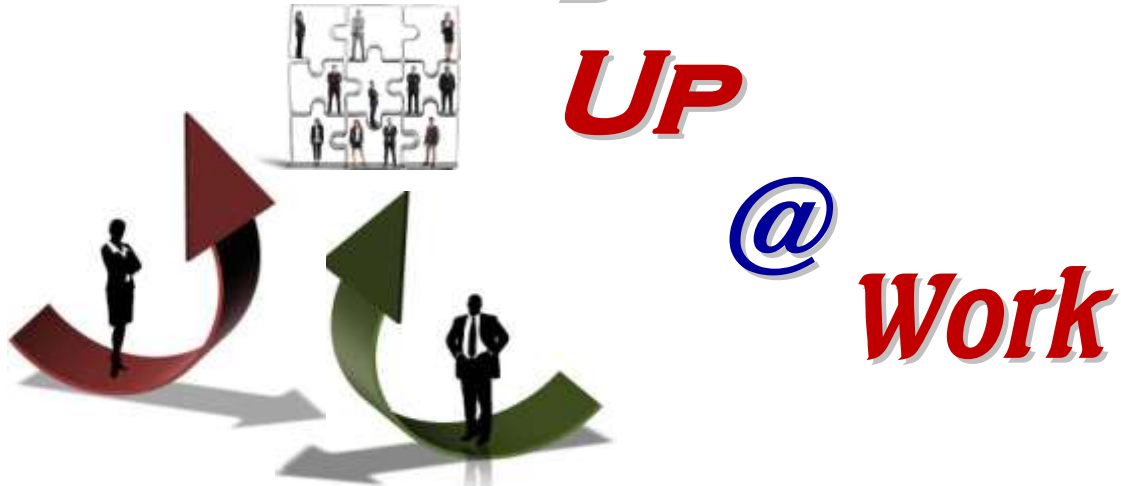


Coaching



COACHING UP, DOWN, ALL AROUND

Coaching Approach can be used throughout organizations 1

IDENTIFY BOSS' PERSONALITY STYLE

Understanding & Adapting to Others Personal Style & Expectations 1

READY? COACH THE BOSS!

Coaching the boss can be challenging...but it actually helps them 6

COACH UP - YOUR IDEAS TOOLKIT

Tool 1: Evaluate the Benefits 8

Tool 2: The End Games 8

Tool 3: Seek Support 9

Tool 4: Identify the Opposition 9

Tool 5: Establish Peer Support 9

Tool 6: Eliminate Barriers 9

Tool 7: Generate Excitement 10

MAKING IT HAPPEN

Collaborate with everyone, including adversaries 10

APPENDIX A: ASSESSMENT

- Your Style@ Work