

Asking

Questions

@ Work



THINKING FOR OTHERS?

Help Others Reason for Themselves 1

HOW TELLING ARE YOU?

Assess Your Telling Pattern 2

HELP OTHERS RE-THINK

Asking Meaningful Questions 2

QUESTIONS ARE UNIQUE

Asking is Not Interrogating Others 3

COMMON QUESTIONS, MADE POWERFUL!

Questions: 'Specific' to 'Curious' 4

Questions: 'Directive' to 'Self-Directive' 5

Questions: Agenda 6

THINK SOLUTIONS ~~NOT~~ PROBLEMS

Solution-Focused Questions Transform Thinking 6

PROBLEM EVAPORATE AS SOLUTIONS EMERGE

Asking - Telling Continuum 7

SOLUTION-FOCUSED TOOLS

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Actively *Listening* *@ Work*

LISTEN BY DESIGN

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